### **CURRICULUM VITAE**

#### PETER WINSHIP

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### **EDUCATION**

A.B. (Harvard), 1964; LL.B. (Harvard), 1968; LL.M. (London), 1973; J.S.D. cand. (Yale), 1973-1974

# ACADEMIC & PROFESSIONAL POSITIONS

1974-present: Professor of Law, Southern Methodist University (James Cleo Thompson Sr. Trustee Professor of Law, 1990-present)

Visiting Professorships, 1974-present:

King's College, University of London (2005-2010); Norwich Law School, University of East Anglia; University of Connecticut; University of Miami; University of Rome ("La Sapienza"); University of Pennsylvania; University of Konstanz; Cayman Islands Law School; University of California, Los Angeles; University of California, Berkeley; University of Texas, Austin

1973-1974: Candidate for J.S.D., Yale University (under auspices of Law & Modernization Program)

1972-1973: Candidate for LL.M., London School of Economics, University of London, [Research Assistant to L. Lazar (Senior Lecturer)—International Economic Law]

1970-1972: Lecturer, Haile Selassie I University, Addis Ababa, Ethiopia

1968-1970: Legal Adviser, Imperial Ethiopian Ministry of Commerce, Industry & Tourism

## **COURSES TAUGHT**

Admiralty; Commercial Law (Sales; Secured Transactions; Payment Systems; Bankruptcy Law, Uniform Commercial Code); Comparative Law; Corporate Law; International Business Law; International Trade Law; Public International Law; Private International Law; Transnational Law; U.S. Legal History; European Legal History

# **ACTIVITIES** [Selected]

### A. MEMBERSHIPS & POSITIONS PRESENTLY HELD

Correspondent, International Institute for the Unification of Private Law, Rome

National Correspondent, United Nations Commission on International Trade Law, Vienna

Member, American Law Institute, 1987-present

Member, [U.S.] Secretary of State's Advisory Committee on Private International Law, 1990-present

Alternate Member, Joint Permanent Editorial Board for International Law, Uniform Law Commission, 2006-present

Member Subcommittee B (Priorities) of the [English.] Secured Transactions Project, 2013-present

Research Associate, Center for the Economic Analysis of Law [CEAL], Washington D.C.

### B. HONORS

Leonard J. Theberge Award of the American Bar Association's Section of International Law, 2007 [for service to private international law]

### C. BIBLIOGRAPHY

### **BOOKS**

INTERNATIONAL SALES LAW: A PROBLEM-ORIENTED COURSEBOOK (St. Paul, MN: West Group, 2000) (with John A. Spanogle) [including Teachers Manual and Documents Supplement]; (St. Paul, MN: Thomson/West, 2<sup>nd</sup> ed. 2012) (with John A. Spanogle)

CASES AND MATERIALS ON ADMIRALTY (Thomson/West, 5<sup>th</sup> ed. 2011) (with the late Nicholas J. Healy, David J. Sharpe & David B. Sharpe) [6<sup>th</sup> edition at publishers for 2016 publication]

SECURED TRANSACTIONS UNDER THE UNIFORM COMMERCIAL CODE AND INTERNATIONAL COMMERCE (Cincinnati, OH: Anderson Publishing Co., 1<sup>st</sup> ed. 2002) (with Louis Del Duca, Egon Guttman, William Henning and Frederick Miller); (Lexis/Nexis, 2<sup>nd</sup> ed. 2011) (with Louis F. Del Duca, Marie T. Reilly and Edwin E. Smith)—includes Teacher's Manual

NEGOTIABLE INSTRUMENTS/PAYMENT SYSTEMS (Santa Monica: Casenotes, 1995)(with Donald B. King)

COMMERCIAL TRANSACTIONS: TEXT, CASES AND PROBLEMS (Boston: Little, Brown & Co., 1985) (with Jonathan A. Eddy)

TEXAS LITIGATION GUIDE: BUSINESS ENTITIES, vols. 7-8 (New York: Matthew Bender & Co., 1978) (with William V. Dorsaneo); COMMERCIAL LITIGATION, vols. 9-10 (with William V. Dorsaneo & Roy R. Anderson)

BACKGROUND DOCUMENTS OF THE ETHIOPIAN COMMERCIAL CODE (edited and translated) (Addis Ababa: Faculty of Law, H.S.I.U., 1974)

## ARTICLES AND BOOK CHAPTERS

"An Historical Overview of UCC Article 9" to be published by Hart Publishing as Chapter 3 in SECURED TRANSACTIONS LAW REFORM (N.O. Akseli & L. Gullifer eds, 2016) [at printers]

<u>Drafting General Partnership Laws on the "Aggregate" or "Entity" Theory</u>, 68 SMU L. Rev. 629 (2015)

The Hague Principles, the CISG, and the "Battle of Forms, 4 Penn. St. J.L. & Int'l Aff. 151 (2015)

"Law and Development in West and Central Africa (OHADA)" posted at http://papers.ssrn.com/sol3/papers.cfm?abstract\_id=2772121

Harmonizing Formal Requirements for Cross-Border Sales Contracts, 1 International Review of Law (Qatar) /www.gscience.com/doi/pdf/10.5339/irl.2012.6 (2012)

<u>Developments in Private International Law: Facilitating Cross-border Transactions and Dispute Resolution</u>, 40 Int'l Law. 505 (2006)

<u>Exemptions under article 79 of the Vienna Sales Convention</u>, 68 Rabels Zeitschrift für ausländisches und internationales Privatrecht 495-510 (2004)

Contribution, in Franco Ferrari, Harry Flechtner & Ronald A. Brand eds., THE DRAFT UNCITRAL DIGEST AND BEYOND (München: European Law Publishers, 2003)

Contract Planning and Litigation Strategies under the U.N. Sales Convention and the Unidroit Principles, in GUIDE TO THE INTERNATIONAL SALE OF GOODS CONVENTION (Cincinnati, Ohio: Business Laws, Inc., 2003)

<u>Secured Transactions</u>, in 3 Boris Kozolchyk & John F. Molloy eds., UNITED STATES LAW OF TRADE AND INVESTMENT (Littleton, CO: Fred B. Rothman Publications, 2001)

Karl Llewellyn in Rome, 3 Unif. L. Rev./Rev. dr. unif. 725-738 (1998)

<u>International Commercial Transactions: 1997, 53 Bus. Law. 1521-30 (1998)</u>

Selected Security Interests in the United States, in Joseph J. Norton & Mads Andenas eds., EMERGING FINANCIAL MARKETS AND SECURED TRANSACTIONS 267-278 (London: Kluwer Law Int=1 1998)

The U.N. Sales Convention and the Emerging Caselaw, in Emptio-Venditio Inter Nationes: in Anerkennung Für Lehrtätigkeit Karl Heinz Neumayer 227-237 (Basel: Verlag für Recht und Gesellschaft AG, 1997)

<u>Unification of Law in the United States: an Updated Sketch</u>, 1 Unif. L. Rev. 633-651 (1996)

As the World Turns: Revisiting Rudolf Schlesinger=s Study of the Uniform Commercial Code in the Light of Comparative Law, 29 Loyola L.A. L. Rev. 1143 (1996)

<u>Changing Contract Practices in the Light of the United Nations Sales Convention: A Guide for Practitioners</u>, 29 Int'l Law. 525-554 (1995), <u>reprinted in</u> 9 Int=l Q. 110-148 (1997)

Current Developments Concerning the Form of Bills of Lading in the United States, in A.N. Yiannopoulos ed., OCEAN BILLS OF LADING: TRADITIONAL FORMS, SUBSTITUTES, AND EDI SYSTEMS 263-296 (Dordrecht: Kluwer, 1995)

<u>International Harmonization of Private Law</u>, in Marylin J. Raisch & Roberta I. Shaffer eds., INTRODUCTION TO TRANSNATIONAL LEGAL TRANSACTIONS 157-186 (Dobbs Ferry: Oceana, 1995)

<u>The National Conference of Commissioners on Uniform State Laws and the International Unification of Private Law</u>, 13 U. Pa. J. Int'l Bus. L. 227-285 (1992)

<u>Introductions</u> [United Nations Convention on Contracts for the International Sale of Goods; Uniform Customs and Practice for Documentary Credits; Incoterms: International Rules for the Interpretation of Trade Terms], in S. Zamora & R. Brand eds., BASIC INSTRUMENTS OF INTERNATIONAL ECONOMIC LAW at 707-10, 743-46, and 767-72 (N.J.: Commerce Clearing House International, 1990) (also Westlaw and Lexis databases)

Private International Law and the U.N. Sales Convention, 16 Cornell Int'l L.J. 487 (1988)

<u>Contemporary Commercial Law Literature in the United States</u>, 43 Ohio St. L.J. 643 (1982)

Jurisprudence and the Uniform Commercial Code: A "Commote", 31 Sw. L.J. 751 (1977)

<u>Co-operative Societies</u>, in J. Katende et al., THE LAW OF BUSINESS ORGANISATIONS IN EAST AND CENTRAL AFRICA, ch. 13 (Nairobi: East African Literature Bureau, 1976)

<u>Industrial Property Rights in Ethiopia</u>, 9 J. Ethiopian L. 346 (1973)

Old Age, in Laurence Wylie ed., CHANZEAUX, A VILLAGE IN ANJOU, ch. 17 (Cambridge, Mass.: Harvard University Press, 1966)

### D. RECENT LECTURES/PRESENTATIONS

"The Hague Principles, the CISG, and the 'Battle of Forms'," 17<sup>th</sup> biennial meeting of the International Academy of Commercial and Consumer Law, Bilgi University, Istanbul, July 2014

"Current Issues in Secured Transactions Law in the United States," at a conference on "Secured Transaction Reform in Other Jurisdictions" sponsored by the [U.K.] Secured Transactions Law Reform Project and the Durham University Law School, London and Durham, June 2014

"Is there a Contract Code in UNCITRAL'S future?" 16<sup>th</sup> Biennial Conference of the International Academy of Commercial and Consumer Law, Universidad Naçional Autonoma de Mexico, Mexico City, July 2013

"The Dynamics of an evolving *lex maritima*." Colloquium on "Global Challenges—Global Law: The Future of International Law" sponsored by the Law School at the University of Swansea, 6 June 2013

"A History of the [US] Uniform Commercial Code," Comparative Law Discussion Group, Oxford University Faculty of Law, 7 February 2013

"Why not a Global International Commercial Code?" Symposium: Has the Time Come for a New Global Initiative to Harmonize and Unify International Trade, Villanova University School of Law, January 2013

"Remedies under the U.N. Sales Convention," at Conference on the New Turkish Civil Code and the U.N. Sales Convention, Kemerburgaz University, Istanbul, 7 April 2012

"International Private Law and Non-Governmental Actors" on Panel: "Cross-Border Movements and the Challenges for Private International Law" at a commemorative conference on Inspiration and Innovation in International Law and Politics: 100 Years Nobel Peace Prize Tobias Asser at the Peace Palace in The Hague, December 2011

"Federalism and Private International Law: Recent Developments" and "Secured Transactions: UNCITRAL's Receivables Convention" Meeting of the [U.S.] Secretary of

State's Advisory Committee on Private International Law, Washington, D.C., October 2010

"The Failed Proposal to Amend English Law," at Uniform Commercial Code Institute's "Challenges in Implementing the [UNCITRAL] Legislative Guide—The Importance of Secured Transactions Reform," Washington, DC, April 2008

"Growing commercial law: cross-border transplants," University of East Anglia, England, November 2004

"Crossborder Secured Transactions Developments," 37<sup>h</sup> annual Uniform Commercial Code Institute, Chicago, April 2004

"Modern Secured Financing and Revised UCC Article 9," conference on Personal Property Security Reform in the UK, University of Manchester School of Law, Manchester, England, October 2003

"An International Sales Law for the World: The United Nations Sales Convention" and "The UNCITRAL Draft Legislative Guide on Secured Transactions," UNCITRAL Seminar on International Trade Law organized by the Korean Ministry of Justice, the Korea International Trade Law Association and the UNCITRAL Secretariat, Seoul, Korea (September 25-26, 2003)

"[U.S.] Commercial and Consumer Law" lectures for the Academy of American and International Law of the Center for American and International Law, Dallas (June 11-12, 2003)

"Crossborder Secured Transactions Developments," 36<sup>th</sup> annual Uniform Commercial Code Institute, San Francisco (March 14, 2003)

### E. EDITORSHIPS

Member, Board of Editors, American Journal of Comparative Law, 1991-present

Member, Editorial Advisory Board, Tulane Law Review, 1993-present

Editor-in-Chief, <u>The International Lawyer</u>, 1996-1999; (Member, Board of Editorial Advisors, 1984-1996; Chair of Board of Editorial Advisers, 1990-1996)

Editor-in-Chief, Journal of Ethiopian Law, 1971-1972

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