

## LEADERSHIP CIRCLE MEMBERS

**KENNETH ABOUSSIE**  
Stonelake Capital Partners  
Managing Partner

**TONY DONA**  
Greystar  
Board Member

**THOMAS LEISER**  
Bandera Ventures  
Partner

**K.C. SCHEIPE**  
Eastdil Secured  
Managing Director

**CARL ANDERSON**  
Larkspur Capital LP  
President

**JOE DRYSDALE**  
Fifth Partner  
Co-Founder/Mning Partner

**CLAY LIKOVER**  
Ojala Holdings  
President

**SCOTT SEALY, JR.**  
Sealy & Company  
Chief Investment Officer

**DICK ANDERSON**  
HPI RE Services & Invst.  
Founding Partner

**COREY DUHON**  
DuWest Realty  
Founder/Mning Director

**KRIS LOWE**  
JLL Capital Markets  
Managing Director

**BILL SHADDOCK**  
The Shaddock Companies  
Owner & CEO

**BROOKE ARMSTRONG**  
CBRE  
President, Advis. Services

**JEFF ELLERMAN**  
Stream Realty Partners  
Executive Vice Chairman

**JASON MATTOX**  
Behringer  
COO

**SANDEEP SHAH**  
Vitae Capital  
Founder & CEO

**TOM BAKEWELL**  
Streetlights Residential  
Chief Investment Officer

**JEFFREY ERXLEBEN**  
NorthMarq Capital  
President, Debt & Equity

**BOB MCCLAIN**  
Crow Holdings Capital  
Chief Executive Officer

**ROBERT TURNER**  
The Westwood Companies  
Chief Executive Officer

**DAVID BINSWANGER**  
Lincoln Property Company  
Co-CEO

**MARK FLUENT**  
CBRE  
VC - Capital Mkts Advisory

**TODD MCCULLOCH**  
Woods Partners  
Executive Managing Dir.

**BILL VANDERSTRAATEN**  
Chief Partners, LP  
Founder

**LANCE BOZMAN**  
Prattco International, LP  
Partner

**STEVE FOLSOM**  
Folsom Properties, Inc.  
President

**BRIAN MURPHY**  
Edge Realty Partners  
Co-Founder/Mning Prinpl.

**DENTON WALKER**  
Transwestern Development  
Regional Partner

**BILL BROWN**  
Granite Properties  
Chief Investment Officer

**TIM GOTTSACKER**  
Silver Oak Multifamily  
Managing Partner

**RICK PERDUE**  
Rosewood Property Co.  
President/CEO

**MIKE WALLACE**  
Hunt Realty Investments  
Senior Vice President

**CARRINGTON BROWN**  
Affinius Capital  
Senior Mning Dir., Devel.

**ERIC HAGE**  
KDC  
President

**TODD PLATT**  
Hillwood Investments  
Chief Executive Officer

**JAMES WALSH**  
Goldman Sachs  
Vice President

**J. DODGE CARTER**  
Crow Holdings Capital  
Senior Managing Director

**RAN HOLMAN**  
Newmark  
Exec VP, TX Mrkt Leader

**BLAKE POGUE**  
Phoenix Property Company  
Principal/President

**JOHN R. WEBER, JR.**  
Weber & Company  
President

**BILL CAWLEY**  
Cawley Partners  
Chairman/CEO

**GREG KRAUS**  
Invesco Real Estate  
Managing Director

**TERRY QUINN**  
Altera Fund Advisors  
CEO

**MICHELE WHEELER**  
Jackson-Shaw Company  
President & COO

**LEO CORRIGAN, III**  
Corrigan Properties  
President

**TOM KUHLMANN**  
Lincoln Property Company  
Executive VP

**SCOTT RIDDLES**  
CBRE  
SVP – Brokerage: Retail

**PHILLIP WIGGINS**  
Stratford Land  
Co-Founder

**CHUCK DANNIS**  
NVC, Inc.  
Senior Managing Director

**MICHAEL LAFITTE**  
Formerly with TCC/CBRE  
Chief Executive Officer

**WALKER ROYALL**  
Briarwood Capital Corp.  
President

**PHILIP WISE**  
Clenda Partners, LP  
Founding Partner

## ADVISORY MEMBERS

**RIVKA ALTMAN**  
Invesco Real Estate  
Senior Director

**BRANT BROWN**  
Westmount Realty Capital  
President & COO

**PRESTON EARLY**  
Timbercreek Capital  
VP, US Origination

**C. CHRISTOPHER HARRIS**  
Formerly Walker & Dunlop  
Managing Director

**PATRICK KREJS**  
Regency Centers  
Mnging Dir., Central Region

**CHUCK ANDERSON**  
Bandera Ventures  
Co-Founder/Partner

**COLEMAN BROWN**  
Stonelake Capital Partners  
Partner

**SCOTT EISEN**  
Invitation Homes  
CIO

**IGNACIO HERRERA**  
KDC Real Estate Dvlmt  
Vice President

**GRANT LACEY**  
Phoenix Property Company  
Financial Analyst

**PHILLIP ASKEW**  
NorthMarq Capital  
Sr VP, Mnging Director

**LUCY BURNS**  
Billingsley Company  
Partner

**GREG ENGLER**  
CBRE  
VC, FL Capital Mkts

**JACE HINDERLAND**  
Elm Creek RE, LLC  
Partner

**MATT LANDSTROM**  
Hackman Capital Partners  
Co-CIO/EVP, Investments

**JEFF AXTELL**  
Vestar  
Exec. VP, Regional Mngr

**THOMAS BURNS**  
Affinius Capital  
Managing Director

**COLIN FITZGIBBONS**  
Hunt Realty Investments  
President

**ROBERT HULL**  
Healthcare Realty Trust  
Exec. VP/COO

**GREG LANGSTON**  
Avison Young  
Principal, Managing Director

**GEORGE BASS**  
AAI Sports  
CFO

**CHIP CAVANAUGH, JR.**  
Munsch Hardt Kopf & Harr  
Shareholder

**ERIC FLEISS**  
Regent Properties  
CEO

**ED JAMES**  
Streetwise Retail Advisors  
Managing Partner

**JIMMY LITTLE**  
Fortress Investment Group  
Director

**JOE BEARD**  
Westdale  
President & CEO

**CAITLIN CLINTON**  
Eastdil Secured  
Senior Vice President

**CARTER FOURNIER**  
Concord Capital Partners  
Principal

**KENDAL JOHNSON**  
Eastdil Secured  
Vice President

**CHASE MACLEOD**  
MacLeod Group  
Founder

**JARROD BECK**  
United Texas Bank  
Chief Executive Officer

**RICHARD COE**  
Foundry Commercial  
Partner

**JASON GANDY**  
Sealy & Company  
Mnging Dir, Invst Services

**COE JURACEK**  
Crow Holdings Partners  
Senior Managing Director

**MICHAEL MADDOX**  
Mirasol Capital  
Managing Director

**ROBERT BENNETT**  
Greystar  
Senior Managing Director

**MICHAEL COHEN**  
Behringer  
CEO

**ALAN GEARING**  
Castlelake  
Partner, Head of US RE

**ANDREW KASTANOS**  
Clover Capital Partners  
Founder / Managing Partner

**ELIZABETH MALONE**  
Eastdil Secured  
Managing Director

**SUMNER BILLINGSLEY**  
Billingsley Company  
Partner

**GREG COURTWRIGHT**  
Lincoln Property Company  
President

**CHRISTOPHER GERARD**  
JLL  
Senior Managing Director

**GORDON KELLERMAN**  
Skybox Datacenters  
Executive Vice President

**SCOTT MCARTOR**  
Hawkeye Partners, LP  
Co-Fndr / Mnging Partner

**BRIAN BISCHOFF**  
Chief Partners, LP  
Senior Vice President

**JOHN CREECH**  
J.P. Morgan RE Banking  
Mnging Dir./Market Mngr

**HAYDEN GLASSTETTER**  
Wildhorn Capital  
Vice President, Investments

**SARAH KENNINGTON**  
Thirty-Four Commercial  
Founder & President

**PATRICK MCMILLIAN**  
Capital Title  
Chief Financial Officer

**TAYLOR BOWEN**  
Amli Residential  
President - Development

**TONY CREME**  
KBC Advisors  
Partner

**J. CANNON GREEN**  
Stream Realty  
Nat. Head - Ind. Invst. Ser.

**TYLER KLEINERT**  
Hunt Realty Investments  
Associate

**JED MELSON**  
Affinius Capital  
Executive Dir., Investments

**CHRIS BOYD**  
Colliers  
Senior Vice President

**WES DAVIDSON**  
Crestline Investors  
Dir. Credit & Opp. Strat.

**JEFF HAMMOND**  
Alidade Capital  
VP, Acquisitions

**NIELSEN KOEPFGEN**  
Ares Management  
Assistant Vice President

**FRANK MIHALOPOULOS**  
Corinth Properties  
Owner

**LAUREN BRESKY**  
NorthMarq Capital  
Managing Director

**JIM DILLAVOU**  
Lincoln Property Company  
National Head, Retail Invst.

**BARRY HANCOCK**  
Cienda Partners, LP  
Partner

**FRITZ KONKER**  
Clarion Partners  
Senior Vice President

**ADAM MILLER**  
Matthews Southwest  
CFO

## ADVISORY MEMBERS

**MATT MILLER**

Wood Partners  
Vice President

**THOMAS SABIN, JR.**

GSSW RE Investments  
VP / Co-Founder

**TAYLOR SNODDY**

NorthMarq Multifamily  
Managing Director

**MICHAEL WARE**

Institutional Prop. Advisors  
Senior Vice President

**WAYNE R. MILLER**

Wayne R. Miller, PC  
President

**JOE SANTELLI**

Marcus & Millichap  
Investment Sales Advisor

**AL SORRELS**

Majestic Realty  
Senior Vice President

**RAY WASHBURNE**

Charter Holdings  
CEO & President

**MICHAEL MORIARTY**

InvestCorp  
Managing Director

**FAIZ SAYED**

Homebound  
Director, Capital Markets

**ALEX SPEED-THROCKMORTON**

DuWest Realty  
Senior Associate, Investment Sales

**JOHN P. WEBER**

Weber & Company  
CEO

**CHRISTINA MORROW-HAWKE**

TA Realty  
Officer of Asset Mngmt

**AARON SCHMITZ**

NorthWest Holdings  
Management Co-Founder

**PETER SPIER**

Avanta Residential  
President

**CRAIG WILSON**

Stream Realty  
Executive Vice President

**STAN MULLIKIN**

Crow Holdings Capital  
Senior Managing Director

**LAUREN SCOTT**

Crow Holdings Industrial  
Director, Capital Markets

**MARIA L. STAMOLIS**

SMU Cox School of Business  
Clinical Professor

**JONAS WOODS**

Woods Capital Mngmt  
Founder, President, CEO

**CHRISTOPHER NASH**

The Hanover Company  
Development Partner

**MICHAEL SEALY**

Sealy & Company  
Chief Capital Mkts Officer

**SARAH STEPHENSON**

Hillwood  
VP, Talent Acquisition

**AUSTIN WYKER**

Greenberg Traurig  
Shareholder

**BRIAN O'BOYLE, JR.**

Newmark Knight Frank  
Exec. Managing Director

**CHRIS SELBO**

OliveMill Holdings  
Founding Partner

**PETER STONE**

Fortress Investment Group  
Mnging Director – Acquisitions

**MICHAEL J. OCHSTEIN**

Price Realty Corporation  
President / Owner

**ANDREW SHADDOCK**

Shaddock Development Co.  
Partner

**HAYNES STRADER, JR.**

Skybox Datacenters  
CDO

**TODD PETTY**

Greenway Investment Co.  
Chief Operating Officer

**CAROLINE SHADDOCK**

Capital Title  
Business Development

**DANIEL TAYLOR**

Colliers  
Exec. Managing Director

**JON PHARRIS**

Caprock-Partners Inc.  
Co-Founder

**WILLIAM SHADDOCK**

Shaddock Development Co.  
Partner

**ROBERT TIMMONS**

Arden Logistics Park  
Mnging Dir., Head of Asset Mgmt.

**CAROLINE PINKSTON**

JLL  
Senior Director

**WILLIAM SHANNON**

Bridge Logistics Properties  
Vice President, Investment

**SCOTT TOLBERT**

Fortress Investment Group  
Senior Vice President

**KIRK PRESLEY**

Ojala Holdings  
Associate

**TOM SHORT**

Lone Arch Capital  
Managing Principal

**DARIN TURNER**

Goldenrod Companies  
Investments, Capital Advisor

**TREY ROME**

Home Tax Solutions  
CEO & Founder

**JASON SIGNOR**

Big Sky Medical RE Funds  
Co-Fndr / Mnging Partner

**BOB VICENTE**

Hillwood Investments  
Executive VP - CFO

## ASSOCIATE MEMBERS

### KELSEA ALEXANDER

Crow Holdings  
Director

### ASHLEY ENGLER

Trammell Crow Residential  
Development Associate

### FAUST HIGGINS

Crow Holdings  
Vice President

### ANDREA MORALES

CBRE  
Senior Analyst

### ROBERT TOBOLOWSKY

Willowood Group  
Managing Partner

### HARRISON ALLEN

Crow Holdings  
Vice President

### BEN ESTERER

JLL Capital Markets  
Invst Advisory Director

### JEFF HUGHES

Hughes Capital Partners  
Principal/President

### DAN MULFORD

KBC Advisors

### DAVE TRENT

Clarion Partners  
Vice President

### CONNOR AXTELL

Goldman Sachs  
Invstmt Banking VP

### JACK FARMER

Crow Holdings Residential  
Associate

### RENÉ JAUBERT

Walker & Dunlop  
Assoc. Dir. of Acquisitions

### MATT MURPHY

CBRE  
Senior Associate

### RYAN VISCUSI

Prologis  
Investment Director

### MATT BANAS

CBRE  
Senior Associate

### CAMERON FARR

Goldman Sachs  
Associate

### BROOKE KELLAM

CBRE  
Senior Analyst

### BRADLEY OLMSTEAD

Alamo Manhattan  
VP of Development

### HILL WASBURNE

Charter Holdings

### WILLIAM BARNES

RSF Partners  
Vice President

### HENRY FENMORE

CBRE  
Senior Associate

### COSTA KONTOULIS

Goldman Sachs  
Vice President

### MAX PANTALENA

Greystar  
Director

### ROBERT WESTERFIELD

JLL  
Senior Associate

### JENKINS BENDER

Stream Realty Partners  
Sr. Development Analyst

### ELIZABETH FULTON

CBRE  
Vice President

### ROBERT KUPCHYNSKY

Omni Hotel  
Development Director

### ANDREW PIEPER

Hillwood  
Vice President

### LANCE WICKER

Lantower Residential  
Director of Invsts.

### CLAIRE BENHAYON

Monument Square Inv. Group  
Associate VP

### ROBERT GARVEY

DataBank  
Mngr, Fin. & Underwriting

### WILSON LANDEN

StreetLights Residential  
VP, Capital Markets

### TAYLOR PRESS

Crow Holdings  
Vice President

### WHITNEY WILLIAMSON

Prologis  
VP, Market Officer

### BLAIR BUTLER

90Ten  
Senior Director

### WES GILMER

Zydeco Development  
Principal

### GLENN LANIER

Provident Realty  
Director

### CAMERON PURSE

IPA USA  
Associate

### COLE WILSON

Stonelake Capital Partners  
Principal

### MARK BUTLER

JacksonShaw  
VP, Finance

### TRAPPER GRAFF

CBRE  
Senior Vice President

### ERIN LAZARUS

JLL  
Director

### RICHARD PUTNAM

3650 REIT  
Vice President

### KATHRYN WOMBLE

CBRE Capital Markets  
First Vice President

### SEAMUS COMERFORD

TPG RE Finance  
Vice President

### DEON GREEN

Northmarq  
Vice President

### MAX LERNER

ICONIQ Capital  
Senior Invest. Associate

### RYAN REESE

Eastdil Secured  
Associate

### ELIZABETH CROWELL

RecNation RV & Boat Storage  
Associate Director

### MICHAEL GRESHAM

Velocis  
Principal

### PETER MAVREDAKIS

Newmark  
Director, Debt & Struct. Fin.

### MATTHEW ROONEY

TriGate Capital  
Managing Director

### ALEC DAVIS

Sail Harbor Capital  
Vice President

### WILL HENDERSON

Formerly w/ Goldman Sachs

### DANNY MCQUAID

Walker & Dunlop  
Director

### AUGIE SHERMAN

Catalyst Healthcare  
Vice President

### LAUREN DOW

JLL Capital Markets  
Director

### STEPHANIE HEROLD

Greystar  
Senior Director

### CLAY MONEY

Fifth Third Bank  
VP/Sr. Portfolio Manager

### ERIN THOMAS

StreetLights Residential  
Development Associate