

# Ray Hughel (Donald Ray Hughel, Jr.)

Director of Educational Programs Southern Methodist University-Cox-Bridwell Institute  
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## Experience

### **Director of Educational Programs Southern Methodist University Cox School of Business Bridwell Institute**

June 2018 – Present (7 years 1 month)

Produce new, edit and update existing Teaching Free Enterprise (TFE) curriculum modules

Recruit authors and contributors to develop new TFE modules

Organize and coordinate TFE meetings/seminars/speakers

Prepare, organize and distribute TFE seminar materials to attendees

### **Economics Educator at South Grand Prairie High School and Head Tennis Coach**

July 2014 – June 2018 (4 years)

Department Lead Economics Educator

Direct 60+ participant tennis team with primary responsibilities in leadership, coaching, scheduling and budget.

Developed Team Tennis from persistent cellar position to Area Qualifier in 2016-2017

Developed Tournament Tennis participants to Regional Qualifier status in 2016-2017

Developed First Ever from SGP College Tennis Scholarship Signee 2016-2017

### **Department Head and Assistant Tennis Coach at Arlington ISD (Seguin HS)**

February 2008 - July 2014 (6 years 6 months)

Department Head of Drop-out Prevention Department at Seguin High School in Arlington, TX

Assistant Tennis Coach of 100+ participant tennis team with primary responsibilities in player development and secondary tournament organization

### **Oncology Representative at Bayer HealthCare**

January 1998 - December 2007 (10 years)

Market wide range of Oncology Pharmaceutical Products as well as other Pharmaceuticals in other therapeutic classes

### **Specialty Pharmaceuticals Representative at Solvay**

April 1995 - January 1998 (2 years 10 months)

Field Sales Marketing of Mental Health, Women's Health and Gastroenterology therapeutic classes

### **Area Manager at PepsiCo (Quaker Oats Division)**

December 1984 - April 1995 (10 years 5 months)

Marketing Area Manager responsible for direction of several sales representatives in multiple lines of consumer grocery manufacture.

## Certifications

### **CPR**

American Red Cross August 2016 to August 2020

### **Texas Teachers Certificates**

Texas Education Agency November 2007 to November 2026

- Life Science
- Composite Social Studies
- Health
- Business
- Gifted and Talented

## Volunteer Experience

### **Missions Development at Fielder Church**

January 2010 – January 2015

Member of a Missions Development Council that makes decisions on how to apply God's resources made available through our church

### **Board Member at Honor Flight Fort Worth**

January 2012 - Present

Honor Flight Fort Worth is a non-profit organization that connects with World War II, Korea and Vietnam veterans to celebrate their service in the United State Military. Bi-annually we fly veterans to Washington, DC for them to visit their memorials and receive recognition from our elected representatives in the nation's capital.

### **Martin High School Football Booster Club President, Program Director and Member**

August 1999 – June 2005

President 2004-2005, Program Director 2003-2004

## Languages

**Spanish** (Limited working proficiency)

**French** (Limited working proficiency)

## Skills & Expertise

**Educational Management**

**Educational Leadership**

**Life Sciences (Anatomy & Physiology)**

**Economics**

**Secondary Education Drop-out Prevention**

**Grocery Industry**

**Research**

**Pharmaceutical Industry**

**Teaching**

**Public Speaking**

**Sales**

**Team Building**

**Higher Education**

**Coaching**

**Nonprofits**

**Leadership Development**

**Customer Service**

**Leadership**

**Marketing**

**Management**

**Strategic Planning**

**Training**

**Microsoft Excel**

**Event Planning**

**Sales Management**

**Community Outreach**

**Budgets**

## Education

### **Indiana University Bloomington-Indianapolis**

BS Marketing, Business, Management, Marketing, and Related Support Services, 1976 - 1980

Activities and Societies: Volleyball and Tennis

### **Louisiana Christian University**

Master of Education (MEd), Secondary Education and Teaching, 2009 - 2011

Activities and Societies: FCA

## Organizations

### **Texas Council for the Social Studies**

2014 to present

### **Texas Social Studies Leaders Association**

2018 to present

### **Metroplex Social Studies Supervisors Association**

2014 to present

### **Texas State Board of Education (SBOE) – Economics Education Consultant**

2025 to present

### **The Association of Private Enterprise Education**

2018 to present

### **Board Member of California Council for Economic Education-San Diego Chapter**

2021 to present

### **Texas Tennis Coaches Association**

December 2008 to 2020

### **United States Tennis Association (USTA)**

July 2008 to 2020