CLASS OF 2019 Employment Report



BBA PROGRAMS



CLASS SUMMARY

CAREER OUTCOME ACHIEVEMENT

94 4% UF GRADUATES ACTILIZED DESIGNATION UF GRADUATES ACTILIZED DESIGNATION



OF GRADUATES COMPLETED AT LEAST ONE INTERNSHIP PRIOR TO GRADUATION

BASE SALARY

SIGNING BONUS

\$66.4K^{AVERAGE} \$8.3K^{AVERAGE} (MEAN)

37% OF GRADUATES ACCEPTING A JOB REPORTED RECEIVING A SIGNING RONUS

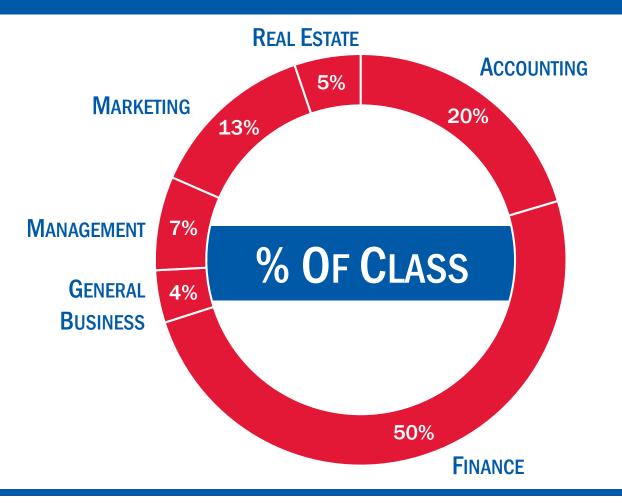
SUMMARY REPRESENTS HIGH-LEVEL OVERVIEW OF CLASS PLACEMENT WITH SOME CATEGORIES COMBINED FOR SIMPLICITY, PERCENTAGES ROUNDED TO VEAREST WHOLE AND MAY NOT TOTAL 100.

% ACHIEVING CAREER OUTCOME INCLUDES STUDENTS WHO INDICATED THEY ACCEPTED A JOB, ARE ATTENDING GRADUATE SCHOOL, ARE VOLUNTEERING FULL-TIME OR ARE OTHERWISE NOT SEEKING A FULL-TIME POSITION AFTER GRADUATION.

KNOWLEDGE RATE: 91% SALARY REPORTING RATE: 70% FULL REPORT CONFORMS TO NATIONAL UNDERGRADUATE BUSINESS SYMPOSIUM (NUBS) STANDARDS SMU. COX

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OUTCOMES BY MAJOR



% ACHIEVING DESIRED CAREER OUTCOME WITHIN 3 MONTHS OF GRADUATION 98.9% 95.6% 94.7% 82.4%

86.9%

100.0%

Average Salary \$61.3K \$70.6K \$49.5K \$61.9K \$51.5K \$64.5K

SUMMARY REPRESENTS HIGH-LEVEL OVERVIEW OF CLASS PLACEMENT WITH SOME CATEGORIES COMBINED FOR SIMPLICITY. PERCENTAGES ROUNDED TO THE NEAREST WHOLE AND MAY NOT TOTAL 100.

THE NEAREST WHOLE AND MAY NOT TOTAL 100. % Achieving Career Outcome includes students who indicated they accepted a job, are attending graduate school, are volunteering

FULL-TIME OR ARE OTHERWISE NOT SEEKING A FULL-TIME POSITION AFTER GRADUATION.

ACCOUNTING

MANAGEMENT

MARKETING

GENERAL BUSINESS

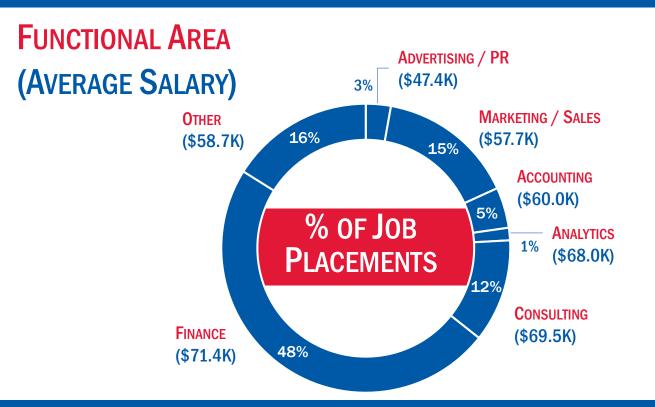
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FINANCE

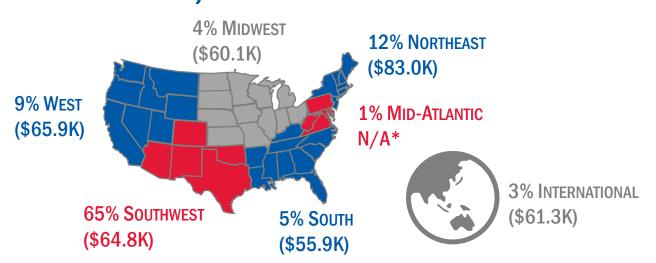
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JOB PLACEMENT



GEOGRAPHIC AREA (AVERAGE SALARY)



SUMMARY REPRESENTS HIGH-LEVEL OVERVIEW OF PLACEMENT WITH SOME CATEGORIES COMBINED FOR SIMPLICITY. PERCENTAGES ROUNDED TO THE NEAREST WHOLE AND MAY NOT TOTAL 100. NOT ALL STUDENTS PROVIDED INFORMATION ON FUNCTION OR GEOGRAPHY, SO TOTALS WILL DIFFER SLIGHTLY.

KNOWLEDGE RATE: 91% SALARY REPORTING RATE: 70% FULL REPORT CONFORMS TO NATIONAL UNDERGRADUATE BUSINESS SYMPOSIUM (NUBS) STANDARDS

* SALARY DATA NOT DISPLAYED AS NUMBER OF DATA POINTS DID NOT MEET THRESHOLD REQUIRED TO PROTECT INDIVIDUAL STUDENT PRIVACY

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HIRING COMPANY EXAMPLES

ACCENTURE **AI M FIRST AMERICAN AIRLINES** AT&T **BAIN & COMPANY** BAIRD **BANK OF AMERICA** BARCLAYS **CAMBRIDGE ASSOCIATES** CBRF Сп **CONCHO RESOURCES** COWEN **CREDIT SUISSE** DELOITTE DEUTSCHE BANK DIGITAS DUFF & PHELPS **ENFORCE CONSULTING FPSILON**

EVERCORE FY FANNIF MAF **FEDERAL RESERVE BANK** FOSSIL GROUP **GOLDMAN SACHS** HALLIBURTON **HEIDRICK & STRUGGLES** HEWI FTT PACKARD ENTERPRISE HOULIHAN I OKEY **HSBC** ISN JEFFRIES, LLC. JPMORGAN CHASE & CO. **KPMG** MACY'S, INC. MILLER COORS **MOELIS & COMPANY** MORGAN STANLEY

NEWMARK KNIGHT FRANK **ORACLE PEPSICO** PIZZA HUT/YUM! BRANDS **POINT72 PwC RBC CAPITAL MARKETS SENDERO** SOUTHWEST AIRLINES STATE FARM **STEPHENS, INC.** SUNTRUST BANK **TANDEM THEORY THE BOSTON CONSULTING GROUP THE CONTAINER STORE** THE WALT DISNEY COMPANY UBS WELLS FARGO WEST MONROF PARTNERS **YFI P**



COMPANIES REPRESENT SELECTION OF FIRMS WHO HIRED SMU GRADUATES AND IS NOT AN EXHAUSTIVE LIST.

KNOWLEDGE RATE: 91% SALARY REPORTING RATE: 70% FULL REPORT CONFORMS TO NATIONAL UNDERGRADUATE BUSINESS SYMPOSIUM (NUBS) STANDARDS

DETAILS – OUTCOME, FUNCTIONAL, AND GEOGRAPHIC BREAKOUTS

0	Number	PERCENT
OUTCOME BREAKOUT	ACCEPTING	ACCEPTING
ACCEPTED FULL-TIME JOB	308	66.8%
ACCEPTED PART-TIME JOB	4	0.9%
STILL SEEKING JOB	26	5.6%
CONTINUING EDUCATION	117	25.4%
NOT SEEKING JOB	5	1.1%
Volunteering	1	0.2%

Functional Breakout*	Number Accepting	Percent Accepting	Reporting Salary	Average Salary	Low Salary	High Salary
FINANCE	138	48.3%	109	\$71,399	\$25,200	\$100,000
MARKETING / SALES	44	15.4%	26	\$57,722	\$20,800	\$185,000
Consulting	33	11.5%	27	\$69,519	\$29,120	\$90,000
ACCOUNTING	13	4.5%	12	\$60,060	\$35,000	\$71,000
Advertising / PR	8	2.8%	5	\$47,400	\$36,000	\$58,000
ANALYTICS	4	1.4%	4	\$68,000	\$57,000	\$85,000
Other	46	16.1%	30	\$58,651	\$30,000	\$85,000
OTHER	34					
Entrepreneur / Founder	3					
INFORMATION TECHNOLOGY	3					
General Management	3					
EDUCATION	2					
OPERATIONS / PRODUCTION	1					

GEOGRAPHIC						
	NUMBER	PERCENT	REPORTING	Average	Low	Нідн
Breakout*	ACCEPTING	ACCEPTING	SALARY	SALARY	SALARY	SALARY
U.S. Southwest	201	65.0%	148	\$64,776	\$20,800	\$95,000
U.S. Northeast	38	12.3%	25	\$83,040	\$56,000	\$185,000
U.S. WEST	29	9.4%	24	\$65,891	\$48,000	\$100,000
U.S. SOUTH	16	5.2 %	7	\$55,886	\$30,000	\$85,000
U.S. MIDWEST	12	3.9%	8	\$60,140	\$29,120	\$85,000
U.S. MID-ATLANTIC	3	1.0%	2**	N/A	N/A	N/A
INTERNATIONAL	10	3.2%	4	\$61,250	\$50,000	\$70,000

FUNCTIONAL & GEOGRAPHIC BREAKOUTS REPRESENT STUDENTS ACCEPTING JOBS

KNOWLEDGE RATE: 91% SALARY REPORTING RATE: 70% Full report conforms to National Undergraduate Business Symposium (NUBS) standards

* NOT ALL STUDENTS PROVIDED INFORMATION ON FUNCTION OR GEOGRAPHY, SO TOTALS WILL DIFFER SLIGHTLY

** SALARY DATA NOT DISPLAYED AS NUMBER OF DATA POINTS DID NOT MEET THRESHOLD REQUIRED TO PROTECT INDIVIDUAL STUDENT PRIVACY



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