CLASS OF 2020 EMPLOYMENT REPORT



MS MANAGEMENT PROGRAM



CLASS SUMMARY

CAREER OUTCOME ACHIEVEMENT

93.3%

OF GRADUATES ACHIEVED CAREER OR EDUCATION OUTCOME (E.G., ACCEPTING A FULL-TIME JOB, SHORT-TERM JOB, PURSUING GRADUATE SCHOOL) WITHIN 6 MONTHS OF GRADUATION

75.0%

OF JOB-SEEKING GRADUATES ACCEPTED A FULL-TIME POSITION WITHIN 6 MONTHS OF GRADUATION

BASE SALARY

\$55.2K AVERAGE (MEAN) \$5.3K AVERAGE (MEAN)

OF GRADUATES ACCEPTING A

JOB REPORTED RECEIVING A

THE NEAREST WHOLE AND MAY NOT TOTAL 100.

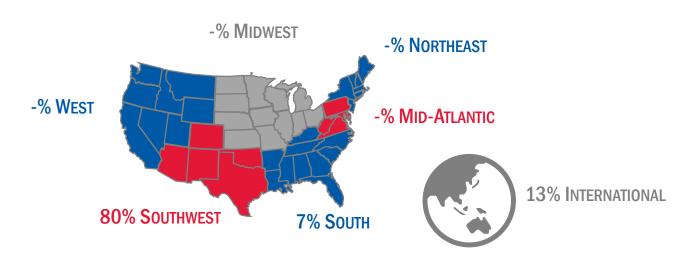
% ACHIEVING CAREER OUTCOME INCLUDES STUDENTS WHO INDICATED THEY ACCEPTED A JOB, ARE ATTENDING GRADUATE SCHOOL, ARE VOLUNTEERING FULL-TIME OR ARE OTHERWISE NOT SEEKING A FULL-TIME POSITION AFTER GRADUATION.



SMU. COX

JOB PLACEMENT

GEOGRAPHIC AREA (% ACCEPTING FULL-TIME JOB)



EXAMPLE HIRING COMPANIES

AMAZON

CONSOLIDATED ELECTRICAL

DELOITTE

EXXONMOBIL

INSIGHT GLOBAL

ISN

LDWW GROUP

ORIGIN BANK

SENDERO

SHANGHAI GAME REIGN

SLALOM

TOLLESON

UTILITY CONCIERGE

SUMMARY REPRESENTS HIGH-LEVEL OVERVIEW OF PLACEMENT WITH SOME CATEGORIES COMBINED FOR SIMPLICITY. PERCENTAGES ROUNDED TO THE NEAREST WHOLE AND MAY NOT TOTAL 100. NOT ALL STUDENTS PROVIDED INFORMATION ON FUNCTION OR GEOGRAPHY, SO TOTALS WILL DIFFER SLIGHTLY.



Details - Work Authorization / Offer & Acceptance Timing

Work Authorization Categories	PERMANENT WORK AUTHORIZATION	Non-Permanent Work Authorization	Total Graduates
SEEKING EMPLOYMENT	16	4	20
COMPANY-SPONSORED / ALREADY EMPLOYED	-	-	-
Continuing Education	9	1	10
POSTPONING JOB SEARCH	-	-	-
STARTING A NEW BUSINESS	-	-	-
NOT SEEKING FOR OTHER REASONS	1	1	1
NOT SEEKING EMPLOYMENT	10	1	11
No Information	1	1	2
Total Graduating Class	27	6	33

PERCENT OF CLASS WITH AVAILABLE DATA

97.0%

	Toru		By Grai	DUATION		BETWEE	en Gradua [.] After Gr	I	ER WITHIN ONTHS		
TIMING OF FIRST	TOTAL	Ful	L-TIME	Shor	T-TERM	Ful	L-TIME	Shor	T-TERM		
JOB OFFER		#	%	#	%	#	%	#	%	#	%
PERMANENT AUTH	16	9	56%	-	-	4	25%	2	13%	1	6%
Non-Permanent Auth	4	-	-	-	-	2	50 %	1	25 %	1	25 %
ALL GRADUATES	20	9	45%	-	-	6	30%	3	15%	2	10%

	By Graduation Total			BETWEEN GRADUATION & 6 MONTHS AFTER GRADUATION					CEPTANCE 6 Months		
TIMING OF JOB	TOTAL	Ful	L-TIME	Shor	T-TERM	FUL	L-TIME	SHOR	RT-TERM		
ACCEPTANCES		#	%	#	%	#	%	#	%	#	%
PERMANENT AUTH	16	9	56 %	-	-	4	25%	2	13%	1	6%
Non-Permanent Auth	4	-	-	-	-	2	50 %	1	25%	1	25%
ALL GRADUATES	20	9	45%	-	-	6	30%	3	15%	2	10%

PERMANENT WORK AUTHORIZATION IS DEFINED AS U.S. CITIZENS OR PERMANENT RESIDENTS. PERCENTAGES ROUNDED TO THE NEAREST WHOLE AND MAY NOT ADD TO 100 as a result. Excludes students in non-Cox dual-degree programs.



CAREER MANAGEMENT CENTER

DETAILS - FULL-TIME JOB SOURCES

OURCES OF ACCEPTED JOBS	Number	PERCENT
CONVERSION OF INTERNSHIP; INTERNSHIP OBTAINED THROUGH SCHOOL SOURCES	2	14%
SCHEDULED INTERVIEWS ON OR OFF CAMPUS FOR FULL TIME EMPLOYMENT	-	-
JOB POSTINGS ON SCHOOL CAREER SYSTEMS, RESUME BOOKS, RESUME REFERRALS BY CAREER CENTER	1	7%
ACTIVITIES SUPPORTED BY CAREER CENTER (I.E. JOB FAIRS/CONFERENCES, EMPLOYER EVENTS, INFORMATION MEETINGS, SCHOOL PROMOTED JOB BOARDS)	4	29%
SCHOOL NETWORK/RESOURCES (I.E. FACULTY REFERRALS, ALUMNI REFERRALS, CLASSMATES, CAMPUS SPEAKERS, TREKS, CLUB EVENTS, CLASS PROJECTS)	1	7%
OTHER SCHOOL-FACILITATED SOURCE	-	-
TAL SCHOOL-FACILITATED ACTIVITIES	8	51%
CONVERSION OF INTERNSHIP; INTERNSHIP OBTAINED THROUGH GRADUATE-INITIATED SOURCES	1	7%
PERSONAL CONTACTS (I.E. PREVIOUS EMPLOYERS, FAMILY, FRIENDS OUTSIDE OF SCHOOL, ETC.)	3	21%
Online Job Postings (i.e. social media/LinkedIn, Indeed, company websites)	2	14%
OTHER GRADUATE-FACILITATED SOURCE	-	-
TAL GRADUATE-FACILITATED ACTIVITIES	6	43%

7% of total (1 student) accepting a job did not provide information on the source

Permanent Work Authorization is defined as U.S. Citizens or Permanent Residents. Percentages rounded to the nearest whole and may not add to 100 as a result. Excludes students in non-Cox dual-degree programs.



CAREER MANAGEMENT CENTER

DETAILS - FULL-TIME BASE SALARY & SIGNING BONUS

BASE SALARY	Number Reporting	Mean	Median	Low	Нідн
WITH PERMANENT WORK AUTHORIZATION	12	\$58,100	\$52,000	\$35,600	\$120,000
WITH NON-PERMANENT WORK AUTHORIZATION	1	N/A*	N/A*	N/A*	N/A*
Total	13	\$55,169	\$52,000	\$20,000	\$120,000

PERCENT REPORTING BASE SALARY OF TOTAL ACCEPTING EMPLOYMENT

86.7%

SIGNING/STARTING BONUS	Number Reporting	Mean	Median	Low	High
WITH PERMANENT WORK AUTHORIZATION	4	\$5,300	\$4,350	\$1,000	\$11,500
WITH NON-PERMANENT WORK AUTHORIZATION	-	-	-	-	-
TOTAL	4	\$5,300	\$4,350	\$1,000	\$11,500

PERCENT REPORTING SIGNING/STARTING
BONUS OF TOTAL REPORTING SALARY

30.8%



^{*} SALARY NOT REPORTED FOR LESS THAN THREE DATA POINTS.

DETAILS - FULL-TIME BASE SALARY BY FUNCTION / INDUSTRY

F	Number	PERCENT	REPORTING				
FUNCTION	ACCEPTING	ACCEPTING	SALARY	Mean	MEDIAN	Low	High
Accounting	-	-	-	-	-	-	-
Consulting	3	21 %	3	\$48,333	\$60,000	\$20,000	\$65,000
DATA ANALYTICS	1	7 %	1	N/A*	N/A*	N/A*	N/A*
FINANCE	2	14 %	2	N/A*	N/A*	N/A*	N/A*
GENERAL MANAGEMENT	2	14 %	2	N/A*	N/A*	N/A*	N/A*
HUMAN RESOURCES	-	-	-	-	-	-	-
Marketing / Sales	3	21 %	3	\$47,867	\$50,000	\$35,600	\$58,000
INFO TECHNOLOGY	-	-	-	-	-	-	-
OPERATIONS / LOGISTICS	1	7 %	-	-	-	-	-
OTHER	2	14%	2	N/A*	N/A*	N/A*	N/A*

INDUSTRY	Number Accepting	PERCENT ACCEPTING	REPORTING SALARY	Mean	Median	Low	Нідн
ACCOUNTING SERVICES	-	-	-	-	-	-	-
Consulting	4	29 %	4	\$47,900	\$53,300	\$20,000	\$65,000
CONSUMER PACKAGED GOODS	-	-	-	-	-	-	-
Energy	1	7 %	1	N/A*	N/A*	N/A*	N/A*
FINANCIAL SERVICES	2	14%	2	N/A*	N/A*	N/A*	N/A*
GOVERNMENT	-	-	-	-	-	-	-
HEALTHCARE	-	-	-	-	-	-	-
HOSPITALITY	-	-	-	-	-	-	-
Manufacturing	1	7 %	1	N/A*	N/A*	N/A*	N/A*
Media / Entertainment	-	-	-	-	-	-	-
Non-Profit	-	-	-	-	-	-	-
REAL ESTATE	-	-	-	-	-	-	-
RETAIL	-	-	-	-	-	-	-
TECHNOLOGY	2	14%	1	N/A*	N/A*	N/A*	N/A*
Transportation / Logistics	1	7 %	1	N/A*	N/A*	N/A*	N/A*
O THER	3	21%	3	\$45,200	\$50,000	\$35,600	\$50,000

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¹ STUDENT DID NOT PROVIDE FUNCTION OR INDUSTRY INFORMATION

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DETAILS – FULL-TIME BASE SALARY BY GEOGRAPHY / MAJOR / EXPERIENCE

0	Number	PERCENT	REPORTING				
GEOGRAPHY	ACCEPTING	ACCEPTING	SALARY	MEAN	MEDIAN	Low	High
US - MID-ATLANTIC	-	-	-	-	-	-	-
US - MIDWEST	-	-	-	-	-	-	-
US - Northeast	-	-	-	-	-	-	-
US - South	1	7 %	1	N/A*	N/A*	N/A*	N/A*
US - Southwest	12	80%	11	\$59,018	\$52,000	\$35,600	\$120,000
US - WEST	-	-	-	-	-	-	-
North America - Non-US	-	-	-	-	-	-	-
ASIA	2	13 %	1	N/A*	N/A*	N/A*	N/A*
EUROPE	-	-	-	-	-	-	-
AFRICA	-	-	-	-	-	-	-
LATIN AMERICA & THE CARIBBEAN	-	-	-	-	-	-	-
OCEANIA	-	-	-	-	-	-	-

US REGION BREAKDOWN BY STATE

MID-ATLANTIC: DELAWARE, DISTRICT OF COLUMBIA, MARYLAND, PENNSYLVANIA, VIRGINIA, WEST VIRGINIA

MIDWEST: ILLINOIS, INDIANA, IOWA, KANSAS, MICHIGAN, MINNESOTA, MISSOURI, NEBRASKA, NORTH DAKOTA, OHIO, SOUTH DAKOTA, WISCONSIN

NORTHEAST: CONNECTICUT, MAINE, MASSACHUSETTS, NEW HAMPSHIRE, NEW JERSEY, NEW YORK, RHODE ISLAND, VERMONT

SOUTH: ALABAMA, ARKANSAS, FLORIDA, GEORGIA, KENTUCKY, LOUISIANA, MISSISSIPPI, NORTH CAROLINA, SOUTH CAROLINA, TENNESSEE

SOUTHWEST: ARIZONA, COLORADO, NEW MEXICO, OKLAHOMA, TEXAS

WEST: ALASKA, CALIFORNIA, HAWAII, IDAHO, MONTANA, NEVADA, OREGON, UTAH, WASHINGTON, WYOMING

Undergraduate Major	Number Accepting	PERCENT ACCEPTING	REPORTING SALARY	Mean	Median	Low	Нідн
TECHNICAL	3	20%	2	N/A*	N/A*	N/A*	N/A*
BUSINESS	5	33%	5	\$51,320	\$52,000	\$46,600	\$58,000
OTHER	7	47%	6	\$53,433	\$55,000	\$35,600	\$65,000

Professional Experience	Number Accepting	PERCENT ACCEPTING	REPORTING SALARY	Mean	Median	Low	Нідн
LESS THAN 1 YEAR	13	87%	11	\$56,509	\$52,000	\$20,000	\$120,000
1-3 YEARS	2	13%	2	N/A*	N/A*	N/A*	N/A*
3-5 Years	-	-	-	-	-	-	-
Over 5 Years	-	-	-	-	-	-	-

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