

# CLASS OF 2020 EMPLOYMENT REPORT



## TWO-YEAR FULL-TIME MBA



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CAREER MANAGEMENT CENTER

# SUMMARY – CLASS STATISTICS

## RECEIVED OFFER

**77%** WITHIN 3 MONTHS  
OF GRADUATION

**58%** BY  
GRADUATION

## ACCEPTED OFFER

**77%** WITHIN 3 MONTHS  
OF GRADUATION

**57%** BY  
GRADUATION

## BASE SALARY

**\$107K** AVERAGE  
(MEAN)

**\$110K** MEDIAN

## SIGNING BONUS

**\$24K** AVERAGE  
(MEAN)

**\$23K** MEDIAN

SUMMARY REPRESENTS HIGH-LEVEL OVERVIEW OF CLASS PLACEMENT WITH SOME CATEGORIES COMBINED FOR SIMPLICITY – DETAILED BREAKOUTS AVAILABLE IN SUBSEQUENT PAGES. PERCENTAGES ROUNDED TO THE NEAREST WHOLE AND MAY NOT TOTAL 100 AS A RESULT. EXCLUDES STUDENTS IN NON-COX DUAL-DEGREE PROGRAMS

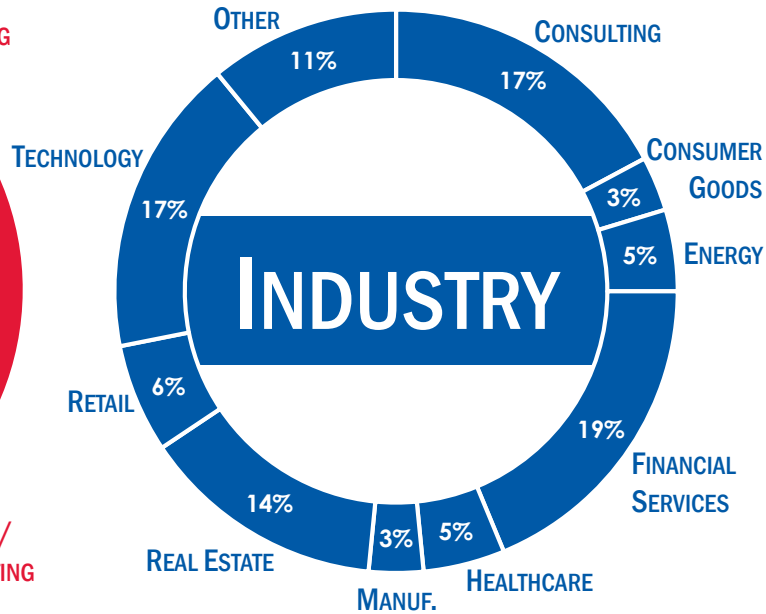
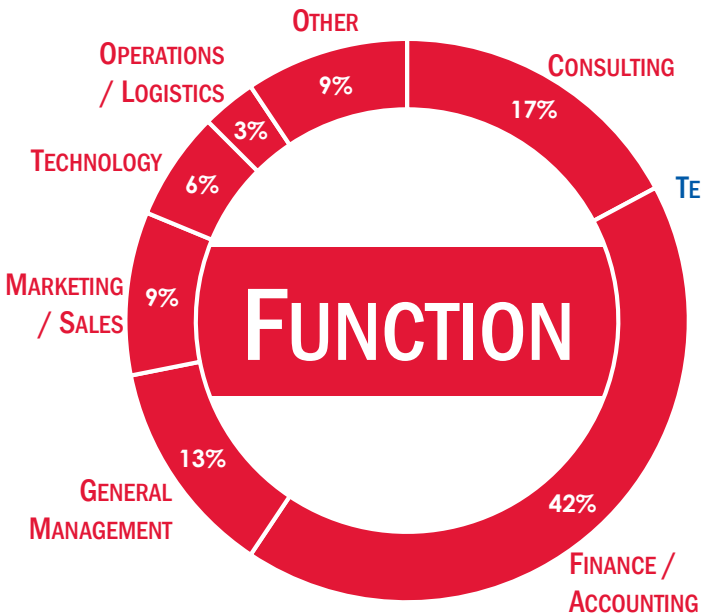
FULL REPORT CONFORMS TO MBA CSEA REPORTING STANDARDS



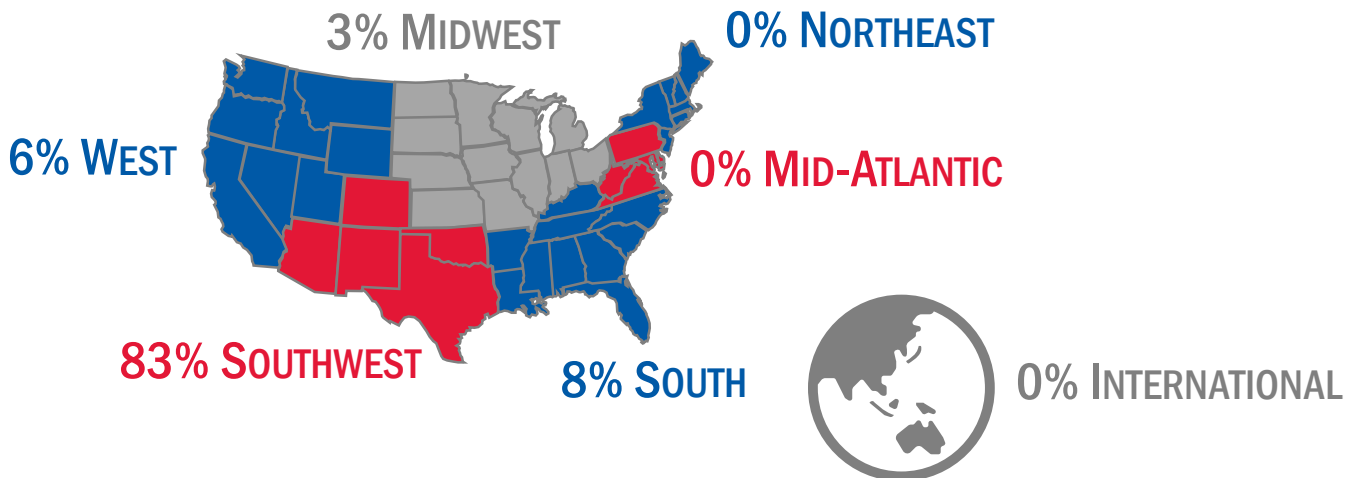
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# SUMMARY – JOB PLACEMENT BREAKOUTS



## GEOGRAPHY



SUMMARY REPRESENTS HIGH-LEVEL OVERVIEW OF CLASS PLACEMENT WITH SOME CATEGORIES COMBINED FOR SIMPLICITY – DETAILED BREAKOUTS AVAILABLE IN SUBSEQUENT PAGES. PERCENTAGES ROUNDED TO THE NEAREST WHOLE AND MAY NOT TOTAL 100 AS A RESULT. EXCLUDES STUDENTS IN NON-COX DUAL-DEGREE PROGRAMS



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# SUMMARY – HIRING COMPANIES

ALLSTATE

ALM FIRST

ALVAREZ AND MARSAL

AMAZON

AMERICO

AT&T

BAKER TILLY

BANNER OAK CAPITAL PARTNERS

BARCEL USA

BAYLOR SCOTT AND WHITE HEALTH

BUCHANAN STREET PARTNERS

CADENCE BANK

CBRE

DALLAS FEDERAL RESERVE

DELOITTE

DIGITAL REALTY

ELDORADO MONTESSORI

ENFORCE CONSULTING

ERICSSON

EY

FTI CONSULTING

GARDNER CAPITAL

GARTNER

GOLDMAN SACHS

GULFSTREAM AEROSPACE

HOLLYFRONTIER

HOULIHAN LOKEY

IBM

IHS MARKIT

INTERSTATE BATTERIES

JIM WILSON AND ASSOCIATE

JPMORGAN CHASE

KANE RUSSELL COLEMAN LOGAN

KENNINGTON COMMERCIAL

LOCKHEED MARTIN

McKESSON

OAKS PROPERTIES LLC

PWC

REPUBLIC SERVICES

SAM'S CLUB

SHOW GOAT CAPITAL, L.P.

SIMMONS ENERGY

SOUTHERN GAS ASSOCIATION

SOUTHWEST AIRLINES

STACKPATH

SWENSON STONE CONSULTANTS

TA REALTY

TD SECURITIES

T-MOBILE

TOYOTA

TRUIST FINANCIAL CORPORATION

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# DETAILS – WORK AUTHORIZATION / OFFER & ACCEPTANCE TIMING

<b>WORK AUTHORIZATION CATEGORIES</b>	<b>PERMANENT WORK AUTHORIZATION</b>	<b>NON-PERMANENT WORK AUTHORIZATION</b>	<b>TOTAL GRADUATES</b>
<b>SEEKING EMPLOYMENT</b>	<b>74</b>	<b>9</b>	<b>83</b>
COMPANY-SPONSORED / ALREADY EMPLOYED	1	2	3
CONTINUING EDUCATION	1	-	1
POSTPONING JOB SEARCH	-	-	-
STARTING A NEW BUSINESS	1	-	1
NOT SEEKING FOR OTHER REASONS	-	-	-
<b>NOT SEEKING EMPLOYMENT</b>	<b>3</b>	<b>2</b>	<b>5</b>
<b>NO INFORMATION</b>	<b>4</b>	<b>1</b>	<b>5</b>
<b>TOTAL GRADUATING CLASS</b>	<b>81</b>	<b>12</b>	<b>93</b>

**PERCENT OF CLASS WITH AVAILABLE DATA 94.6%**

<b>TIMING OF FIRST JOB OFFER</b>	<b>TOTAL</b>	<b>BY GRADUATION</b>		<b>BETWEEN GRADUATION &amp; 3 MONTHS AFTER GRADUATION</b>		<b>TOTAL RECEIVING OFFER</b>	
		<b>NUMBER</b>	<b>PERCENT</b>	<b>NUMBER</b>	<b>PERCENT</b>	<b>NUMBER</b>	<b>PERCENT</b>
WITH PERMANENT WORK AUTHORIZATION	74	44	59%	15	20%	59	80%
WITH NON-PERMANENT WORK AUTHORIZATION	9	4	44%	1	11%	5	56%
<b>ALL GRADUATES</b>	<b>83</b>	<b>48</b>	<b>58%</b>	<b>16</b>	<b>19%</b>	<b>64</b>	<b>77%</b>

<b>TIMING OF JOB ACCEPTANCES</b>	<b>TOTAL</b>	<b>BY GRADUATION</b>		<b>BETWEEN GRADUATION &amp; 3 MONTHS AFTER GRADUATION</b>		<b>TOTAL ACCEPTING OFFER</b>	
		<b>NUMBER</b>	<b>PERCENT</b>	<b>NUMBER</b>	<b>PERCENT</b>	<b>NUMBER</b>	<b>PERCENT</b>
WITH PERMANENT WORK AUTHORIZATION	74	43	58%	16	22%	59	80%
WITH NON-PERMANENT WORK AUTHORIZATION	9	4	44%	1	11%	5	56%
<b>ALL GRADUATES</b>	<b>83</b>	<b>47</b>	<b>57%</b>	<b>17</b>	<b>20%</b>	<b>64</b>	<b>77%</b>

PERMANENT WORK AUTHORIZATION IS DEFINED AS U.S. CITIZENS OR PERMANENT RESIDENTS. PERCENTAGES ROUNDED TO THE NEAREST WHOLE AND MAY NOT ADD TO 100 AS A RESULT. EXCLUDES STUDENTS IN NON-COX DUAL-DEGREE PROGRAMS.



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# DETAILS – JOB SOURCES

SOURCES OF ACCEPTED JOBS	NUMBER	PERCENT
CONVERSION OF INTERNSHIP; INTERNSHIP OBTAINED THROUGH SCHOOL SOURCES	24	38%
SCHEDULED INTERVIEWS ON OR OFF CAMPUS FOR FULL TIME EMPLOYMENT	1	2%
JOB POSTINGS ON SCHOOL CAREER SYSTEMS, RESUME BOOKS, RESUME REFERRALS BY CAREER CENTER	6	9%
ACTIVITIES SUPPORTED BY CAREER CENTER (I.E. JOB FAIRS/CONFERENCES, EMPLOYER EVENTS, INFORMATION MEETINGS, SCHOOL PROMOTED JOB BOARDS)	-	-
SCHOOL NETWORK/RESOURCES (I.E. FACULTY REFERRALS, ALUMNI REFERRALS, CLASSMATES, CAMPUS SPEAKERS, TREKS, CLUB EVENTS, CLASS PROJECTS)	8	13%
OTHER SCHOOL-FACILITATED SOURCE	-	-
<b>TOTAL SCHOOL-FACILITATED ACTIVITIES</b>	<b>39</b>	<b>61%</b>
CONVERSION OF INTERNSHIP; INTERNSHIP OBTAINED THROUGH GRADUATE-INITIATED SOURCES	8	13%
PERSONAL CONTACTS (I.E. PREVIOUS EMPLOYERS, FAMILY, FRIENDS OUTSIDE OF SCHOOL, ETC.)	9	14%
ONLINE JOB POSTINGS (I.E. SOCIAL MEDIA/LINKEDIN, INDEED, COMPANY WEBSITES)	7	11%
OTHER GRADUATE-FACILITATED SOURCE	1	2%
<b>TOTAL GRADUATE-FACILITATED ACTIVITIES</b>	<b>25</b>	<b>39%</b>
<b>NO RESPONSE</b>	-	-

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# DETAILS – OVERALL BASE SALARY & SIGNING BONUS

<b>BASE SALARY</b>	<b>NUMBER REPORTING</b>	<b>MEAN</b>	<b>MEDIAN</b>	<b>LOW</b>	<b>HIGH</b>
WITH PERMANENT WORK AUTHORIZATION	47	\$107,367	\$110,000	\$65,000	\$150,000
WITH NON-PERMANENT WORK AUTHORIZATION	5	\$101,400	\$110,000	\$77,000	\$115,000
<b>TOTAL</b>	<b>52</b>	<b>\$106,794</b>	<b>\$110,000</b>	<b>\$65,000</b>	<b>\$150,000</b>

PERCENT REPORTING BASE SALARY OF TOTAL ACCEPTING EMPLOYMENT **81.3%**

<b>SIGNING/STARTING BONUS</b>	<b>NUMBER REPORTING</b>	<b>MEAN</b>	<b>MEDIAN</b>	<b>LOW</b>	<b>HIGH</b>
WITH PERMANENT WORK AUTHORIZATION	31	\$24,581	\$20,000	\$2,500	\$60,000
WITH NON-PERMANENT WORK AUTHORIZATION	3	\$22,667	\$25,000	\$5,000	\$38,000
<b>TOTAL</b>	<b>34</b>	<b>\$24,412</b>	<b>\$22,500</b>	<b>\$2,500</b>	<b>\$60,000</b>

PERCENT REPORTING SIGNING/STARTING BONUS OF TOTAL REPORTING SALARY **65.4%**

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# DETAILS – BASE SALARY BY FUNCTION / INDUSTRY

<b>FUNCTION</b>	<b>NUMBER ACCEPTING</b>	<b>PERCENT ACCEPTING</b>	<b>REPORTING SALARY</b>	<b>MEAN</b>	<b>MEDIAN</b>	<b>LOW</b>	<b>HIGH</b>
CONSULTING	11	17%	8	\$129,000	\$140,000	\$82,000	\$150,000
FINANCE / ACCOUNTING	27	42%	22	\$104,995	\$105,000	\$65,000	\$150,000
GENERAL MANAGEMENT	8	13%	8	\$113,250	\$115,000	\$80,000	\$128,000
HUMAN RESOURCES	-	-	-	-	-	-	-
MARKETING / SALES	6	9%	5	\$79,274	\$80,000	\$65,000	\$101,500
INFO TECHNOLOGY	4	6%	4	\$83,499	\$83,500	\$72,000	\$94,994
OPERATIONS / LOGISTICS	2	3%	2	*	*	*	*
OTHER	6	9%	3	\$115,000	\$115,000	\$95,000	\$135,000

<b>INDUSTRY</b>	<b>NUMBER ACCEPTING</b>	<b>PERCENT ACCEPTING</b>	<b>REPORTING SALARY</b>	<b>MEAN</b>	<b>MEDIAN</b>	<b>LOW</b>	<b>HIGH</b>
CONSULTING	11	17%	9	\$124,667	\$135,000	\$82,000	\$150,000
CONSUMER PACKAGED GOODS	2	3%	2	*	*	*	*
ENERGY	3	5%	2	*	*	*	*
FINANCIAL SERVICES	12	19%	11	\$114,727	\$125,000	\$72,000	\$150,000
GOVERNMENT	-	-	-	-	-	-	-
HEALTHCARE	3	5%	3	\$101,665	\$105,000	\$94,994	\$105,000
HOSPITALITY	-	-	-	-	-	-	-
MANUFACTURING	2	3%	1	*	*	*	*
MEDIA / ENTERTAINMENT	-	-	-	-	-	-	-
NON-PROFIT	-	-	-	-	-	-	-
REAL ESTATE	9	14%	6	\$86,833	\$81,500	\$65,000	\$120,000
RETAIL	4	6%	4	\$115,000	\$115,000	\$115,000	\$115,000
TECHNOLOGY	11	17%	9	\$114,278	\$113,000	\$77,000	\$135,000
TRANSPORTATION / LOGISTICS	-	-	-	-	-	-	-
OTHER	7	11%	5	\$91,374	\$84,870	\$65,000	\$120,000

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\* SALARY NOT REPORTED FOR LESS THAN THREE DATA POINTS.



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# DETAILS – BASE SALARY BY GEOGRAPHY / MAJOR / EXPERIENCE

<b>GEOGRAPHY</b>	<b>NUMBER ACCEPTING</b>	<b>PERCENT ACCEPTING</b>	<b>REPORTING SALARY</b>	<b>MEAN</b>	<b>MEDIAN</b>	<b>LOW</b>	<b>HIGH</b>
US - MID-ATLANTIC	-	-	-	-	-	-	-
US - MIDWEST	2	3%	2	*	*	*	*
US - NORTHEAST	-	-	-	-	-	-	-
US - SOUTH	5	8%	5	\$114,000	\$115,000	\$110,000	\$115,000
US - SOUTHWEST	53	83%	43	\$104,657	\$101,500	\$65,000	\$150,000
US - WEST	4	6%	2	*	*	*	*
NORTH AMERICA - NON-US	-	-	-	-	-	-	-
ASIA	-	-	-	-	-	-	-
EUROPE	-	-	-	-	-	-	-
AFRICA	-	-	-	-	-	-	-
LATIN AMERICA & THE CARIBBEAN	-	-	-	-	-	-	-
OCEANIA	-	-	-	-	-	-	-

## US REGION BREAKDOWN BY STATE

MID-ATLANTIC: DELAWARE, DISTRICT OF COLUMBIA, MARYLAND, PENNSYLVANIA, VIRGINIA, WEST VIRGINIA

MIDWEST: ILLINOIS, INDIANA, IOWA, KANSAS, MICHIGAN, MINNESOTA, MISSOURI, NEBRASKA, NORTH DAKOTA, OHIO, SOUTH DAKOTA, WISCONSIN

NORTHEAST: CONNECTICUT, MAINE, MASSACHUSETTS, NEW HAMPSHIRE, NEW JERSEY, NEW YORK, RHODE ISLAND, VERMONT

SOUTH: ALABAMA, ARKANSAS, FLORIDA, GEORGIA, KENTUCKY, LOUISIANA, MISSISSIPPI, NORTH CAROLINA, SOUTH CAROLINA, TENNESSEE

SOUTHWEST: ARIZONA, COLORADO, NEW MEXICO, OKLAHOMA, TEXAS

WEST: ALASKA, CALIFORNIA, HAWAII, IDAHO, MONTANA, NEVADA, OREGON, UTAH, WASHINGTON, WYOMING

<b>UNDERGRADUATE MAJOR</b>	<b>NUMBER ACCEPTING</b>	<b>PERCENT ACCEPTING</b>	<b>REPORTING SALARY</b>	<b>MEAN</b>	<b>MEDIAN</b>	<b>LOW</b>	<b>HIGH</b>
TECHNICAL	14	22%	14	\$101,142	\$92,497	\$72,000	\$150,000
BUSINESS	29	45%	24	\$105,975	\$107,500	\$65,000	\$150,000
OTHER	21	33%	14	\$113,848	\$122,000	\$65,000	\$150,000

<b>PROFESSIONAL EXPERIENCE</b>	<b>NUMBER ACCEPTING</b>	<b>PERCENT ACCEPTING</b>	<b>REPORTING SALARY</b>	<b>MEAN</b>	<b>MEDIAN</b>	<b>LOW</b>	<b>HIGH</b>
LESS THAN 1 YEAR	2	3%	2	*	*	*	*
1-3 YEARS	14	22%	12	\$97,083	\$87,500	\$65,000	\$150,000
3-5 YEARS	19	30%	14	\$110,634	\$115,000	\$65,000	\$150,000
OVER 5 YEARS	29	45%	24	\$111,641	\$110,000	\$75,000	\$150,000

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