Class of 2022 Employment Report

Two-Year Full-Time MBA

SMU Cox
Career Management Center

Summary – Class Statistics

Received Offer

98% Within 3 months of Graduation

85% By Graduation

Accepted Offer

97% Within 3 months of Graduation

82% By Graduation

Base Salary

$123K Average (Mean)

$120K Median

Signing Bonus

$29K Average (Mean)

$25K Median

Summary represents high-level overview of class placement with some categories combined for simplicity – detailed breakouts available in subsequent pages. Percentages rounded to the nearest whole and may not total 100 as a result.

Full report conforms to MBA CSEA Reporting Standards.

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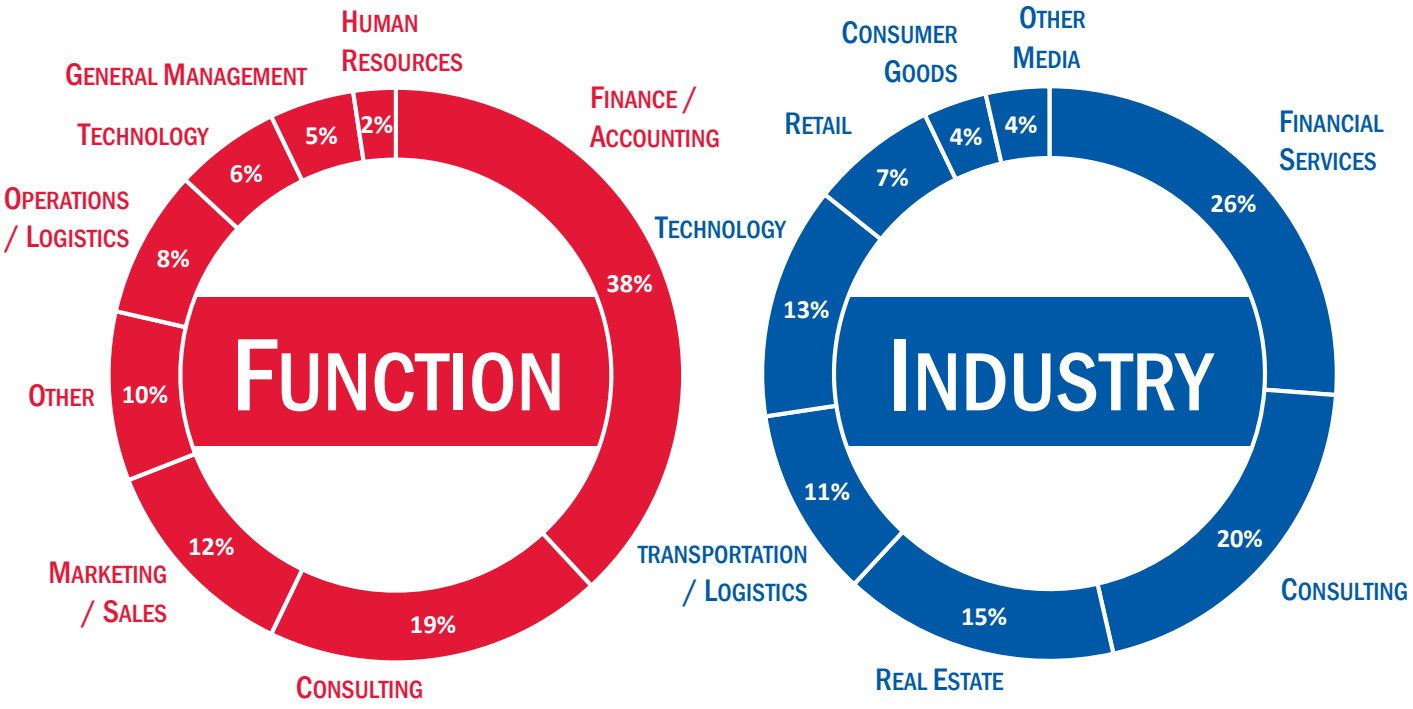
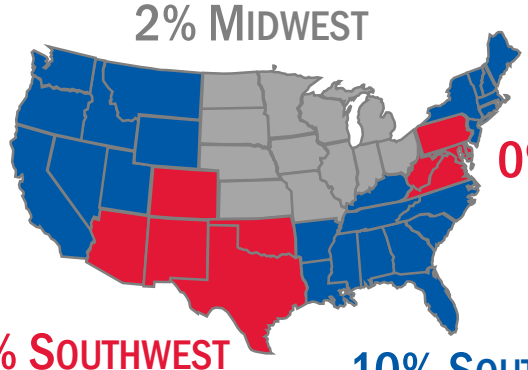
Summary – Job Placement Breakouts



* Other Industry = Healthcare, Hospitality, Manufacturing

Geography



2% Midwest

1% Northeast

4% West

0% Mid-Atlantic

83% Southwest

10% South

0% International

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Summary – Hiring Companies

7-Eleven
Affirm
AFO Capital
Alamo Manhatta, LLC
Amazon
American Airlines
Bain & Company
Capital Factory
Capital One
CBRE
Cicero Group
Cognizant
Cruise LLC
Deloitte
Delta Air Lines
DuWest Realty
Energy Capital Solutions
Ericsson
Essilor
FTI
Gartner
Goldman Sachs
Google
Greystar
Guggenheim Securities
Hillwood
Holladay Properties
Houlihan Lokey
IBM
IDonate
Imaginuity
Infosys
JPMorgan Chase
Kearney
Leontine Linens
Lincoln International
McKesson
MedProperties Realty Advisors
Micro Focus
Micron Technology
Microsoft
Mintwood Real Estate
Omni Hotels and Resorts
PepsiCo
Pilot Company
Pine Forest Capital
Presidio Trading, LLC
PwC
Rise Run Capital
Rollick
Roots Management Group
Sam's Club
Samsung Electronics America
ServiceNow
Silverleafe Capital Partners
SiriusXM + Pandora
Stifel
Target
Texas Capital Bank
The Mather Group
Transwestern Investment Group
Walmart
Weitzman
Wilson Perumal & Co.

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Details – Work Authorization / Offer & Acceptance Timing

Work Authorization Categories	Permanent Work Authorization	Non-Permanent Work Authorization	Total Graduates
Seeking Employment	**76**	**11**	**87**
Company-sponsored / Already Employed	-	-	-
Continuing Education	1	-	1
Postponing Job Search	-	-	-
Starting a New Business	-	1	1
Not Seeking For Other Reasons	8	-	8
Not Seeking Employment	**9**	**1**	**10**
No Information	-	-	-
Total Graduating Class	**85**	**12**	**97**

Percent of Class with Available Data 100.0%

Timing of First Job Offer	Total	By Graduation		Between Graduation & 3 Months After Graduation		Total Receiving Offer	
		Number	Percent	Number	Percent	Number	Percent
With Permanent Work Authorization	76	65	86%	10	13%	75	99%
With Non-Permanent Work Authorization	11	9	82%	1	9%	10	91%
All Graduates	**87**	**74**	**85%**	**11**	**13%**	**85**	**98%**

Timing of Job Acceptances	Total	By Graduation		Between Graduation & 3 Months After Graduation		Total Accepting Offer	
		Number	Percent	Number	Percent	Number	Percent
With Permanent Work Authorization	76	63	83%	11	14%	74	97%
With Non-Permanent Work Authorization	11	8	73%	2	18%	10	91%
All Graduates	**87**	**71**	**82%**	**13**	**15%**	**84**	**97%**

Permanent Work Authorization is defined as U.S. Citizens or Permanent Residents. Percentages rounded to the nearest whole and may not add to 100 as a result.

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Details – Job Sources

Sources of Accepted Jobs	Number	Percent
Conversion of internship; internship obtained through school sources	29	35%
Scheduled interviews on or off campus for full time employment	-	-%
Job postings on school career systems, resume books, resume referrals by career center	9	11%
Activities supported by career center (i.e. job fairs/conferences, employer events, information meetings, school promoted job boards)	1	1
School network/resources (i.e. faculty referrals, alumni referrals, classmates, campus speakers, treks, club events, class projects)	8	10%
Other school-facilitated source	-	-%
Total School-Facilitated Activities	**47**	**56%**

Conversion of internship; internship obtained through graduate-initiated sources	13	15%
Personal contacts (i.e. previous employers, family, friends outside of school, etc.)	12	14%
Online job postings (i.e. social media/LinkedIn, Indeed, company websites)	10	12%
Other graduate-facilitated source	1	1%
Total Graduate-Facilitated Activities	**36**	**43%**
No Response	**1**	**1%**

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Details – Overall Base Salary & Signing Bonus

Base Salary	Number Reporting	Mean	Median	Low	High
With Permanent Work Authorization	69	$122,001	$120,000	$60,000	$175,000
With Non-Permanent Work Authorization	10	$126,800	$128,500	$90,000	$165,000
Total	**79**	**$122,609**	**$120,000**	**$60,000**	**$175,000**

Percent Reporting Base Salary of Total Accepting Employment 94.0%

Signing/Starting Bonus	Number Reporting	Mean	Median	Low	High
With Permanent Work Authorization	50	$27,920	$25,000	$1,000	$75,000
With Non-Permanent Work Authorization	7	$34,714	$30,000	$5,000	$88,000
Total	**57**	**$28,754**	**$25,000**	**$1,000**	**$88,000**

Percent Reporting Signing/Starting Bonus of Total Reporting Salary 72.2%

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Details – Base Salary By Function / Industry

Function	Number Accepting	Percent Accepting	Reporting Salary	Mean	Median	Low	High
Consulting	16	19%	16	$146,000	$162,500	$105,000	$165,000
Finance / Accounting	32	38%	32	$119,316	$120,000	$60,000	$175,000
General Management	4	5%	4	$108,625	$107,500	$94,000	$125,500
Human Resources	2	2%	2	*	*	*	*
Marketing / Sales	10	12%	7	$108,714	$116,000	$85,000	$130,000
Info Technology	5	6%	4	$105,000	$95,000	$90,000	$140,000
Operations / Logistics	7	8%	6	$135,000	$132,500	$100,000	$135,000
Other	8	10%	8	$102,375	$102,500	$85,000	$117,000

Industry	Number Accepting	Percent Accepting	Reporting Salary	Mean	Median	Low	High
Consulting	17	20%	17	$149,441	$165,000	$105,000	$165,000
Consumer Packaged Goods	3	4%	3	$110,000	$120,000	$90,000	$120,000
Energy	-	-%	-	-	-	-	-
Financial Services	22	26%	22	$123,205	$120,000	$60,000	$175,000
Government	-	-	-	-	-	-	-
Healthcare	1	1%	1	*	*	*	*
Hospitality	1	1%	1	*	*	*	*
Manufacturing	1	1%	1	*	*	*	*
Media / Entertainment	-	-	-	-	-	-	-
Non-Profit	-	-	-	-	-	-	-
Real Estate	13	15%	12	$92,758	$95,000	$65,000	$120,000
Retail	6	7%	5	$114,400	$115,000	$100,000	$130,000
Technology	11	13%	8	$129,375	$128,500	$92,000	$160,000
Transportation / Logistics	9	11%	9	$117,889	$120,000	$90,000	$140,000
Other	-	-	-	-	-	-	-

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Details – Base Salary By Geography / Major / Experience

Geography	Number Accepting	Percent Accepting	Reporting Salary	Mean	Median	Low	High
US - Mid-Atlantic	-	-	-	-	-	-	-
US - Midwest	2	2%	2	*	*	*	*
US - Northeast	1	1%	1	*	*	*	*
US - South	8	10%	7	$118,571	$115,000	$100,000	$165,000
US - Southwest	70	83%	66	$121,229	$120,000	$60,000	$175,000
US - West	3	4%	3	$150,000	$150,000	$140,000	$160,000
North America - Non-US	-	-	-	-	-	-	-
Asia	-	-	-	-	-	-	-
Europe	-	-	-	-	-	-	-
Africa	-	-	-	-	-	-	-
Latin America & the Caribbean	-	-	-	-	-	-	-
Oceania	-	-	-	-	-	-	-

US Region Breakdown By State

Mid-Atlantic: Delaware, District of Columbia, Maryland, Pennsylvania, Virginia, West Virginia
Midwest: Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin
Northeast: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Rhode Island, Vermont
South: Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee
Southwest: Arizona, Colorado, New Mexico, Oklahoma, Texas
West: Alaska, California, Hawaii, Idaho, Montana, Nevada, Oregon, Utah, Washington, Wyoming

Undergraduate Major	Number Accepting	Percent Accepting	Reporting Salary	Mean	Median	Low	High
Technical	17	20%	17	$126,559	$120,000	$65,000	$175,000
Business	34	40%	31	$124,503	$120,000	$60,000	$175,000
Other	33	39%	31	$118,548	$105,000	$71,000	$175,000

Professional Experience	Number Accepting	Percent Accepting	Reporting Salary	Mean	Median	Low	High
Less Than 1 Year	5	6%	4	$110,000	$100,000	$90,000	$150,000
1-3 Years	16	19%	16	$118,594	$120,000	$85,000	$165,000
3-5 Years	28	33%	27	$125,222	$120,000	$60,000	$175,000
Over 5 Years	35	42%	32	$123,988	$125,000	$65,000	$165,000

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