**TITLE: SMU Athletics Parking Services RFP – Q&A**

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1. Will SMU Athletics consider an alternate financial proposal in lieu of a “per man hour” proposal?  It is our experience that a management fee based scenario is much more beneficial to the client (in this case, SMU) than a per man hour charge.  
   1. **We would consider it, within reason.  While we know there are ways to increase revenues, our first mandate is to provide great customer service. It may be beneficial to present both options if you choose to do so.**
2. Can you provide the employee schedule for last year’s football games?   
   1. **Football: Credentialed lots were staffed at 8:00am.  Cash lots were staffed 4 hours prior to the game.  Traffic control began 2 hours prior to kick off.  Towing was normally concluded prior to 7:00am.    
      Basketball: Only Binkley, Moody, and Mustang garages are used.  Lots were staffed 3 hours prior to tip.  Traffic control began two hours prior to tip.  This only included closing off Binkley Ave from Bush to Ownby.  No towing for basketball.**
3. Does this proposal include basketball or other event responsibilities?  
   1. **Yes.  Football, Men’s Basketball, and other events as needed**