

TEXTBOOKS – SPRING TERM 2012

Books may be purchased at **Barnes and Noble on Mockingbird**, which is the main SMU Bookstore, or from any online retailer. Barnes and Noble will also ship texts for an additional charge.

Research Methods – John Potter

- *Research methodology*. (3rd ed.) Kumar, R. (2011).
Thousand Oaks, CA: SAGE Publications ISBN: 1849203016

Foundations of American Legal Systems – Michelle Shughart

- TBD

Team Building – Theory and Practice – Robert Barner

- *Intervention Skills: Process Consultation for Small Groups and Teams* W. Brendan Reddy, Jossey-Bass, 1994.
ISBN: 0-88390-434-9
- *Building Better Teams: Strengthening Performance Within & Across Teams*. Robert W. Barner & Charlotte P. Barner. 2012. John Wiley & Sons. ISBN: 978-118-12726.

Mediation and Dispute Resolution – John Potter

- *The Mediation Process*
Christopher Moore (2003)
ISBN: 0787964468

Communication and Dispute Resolution – Betty Gilmore

- *Difficult Conversations*
Douglas Stone, Bruce Patton, Sheila Heen and Roger Fisher
ISBN: 0143118447
- *That's Not What I Meant!: How Conversational Style Makes or Breaks Relationships*
Deborah Tannen, July 2011
ISBN: 0062062999

Psychology of Conflict – Tony Picchioni

- *Interpersonal Conflict (8th Ed.)* – Wilmot & Hocker, ISBN: 9780073385136
- *Being Complex Without Having a Complex* - Picchioni, ISBN: 1451274971

In addition, there will be a manual of materials provided by the instructor

Special Education and Dispute Resolution – Robert Otey

- *Consensus Through Conversation—How to Achieve High-Commitment Decisions*, Dressler, Larry
ISBN: 1576754197
- *Working With Challenging Parents of Students With Special Needs*, Gorman, Jean Cheng (2004)
ISBN: 0761939288

Social Justice in The 21st Century – Jeff Aresty

- *No text assigned, see readings in syllabus*

Mediation and Dispute Resolution – John Potter

- *The Mediation Process*
Christopher Moore (2003)
ISBN-10: 0787964468

Negotiation and Dispute Resolution – Gary Robinson

- *Bargaining for Advantage* (2nd ed. 2006)
G. Richard Schell
ISBN-13: 9780143036975
- *Getting to Yes*
Fisher, Ury, and Patton
ISBN: 0143118757

The Art and Science of the Question – Jennifer Kresge

- *TBD*

Transitional and Developmental Coaching – Robert Barner

- *The First 90 Days: Critical Success Strategies for New Leaders at All Levels*, Michael Watkins; Harvard Business School Press, 2003 ISBN: 1591391105

International Conflict Management – Dan Rainey

- *Orientalism*
Edward Said
ISBN-10: 039474067X
- *Staying with Conflict*
Bernard Mayer
ISBN-10: 0787997293